

# SALES PROCESS GUIDELINES

O1

Potential purchasers must register to be on the Hanley's Farm Database via <a href="www.hanleysfarm.nz">www.hanleysfarm.nz</a> – if potential purchasers are not on the database, they will not receive any information pertaining to the upcoming release/s.

02

Information such as plans for the upcoming available sections will be sent to the database a few days prior to Sale Day.

03

### OPEN DAY

An open day will take place Saturday 23rd July from 12pm – 2pm. All available lots will have boundary pegs in place and purchasers are invited to view in person.

04

### SALES DAY

Base Pricing for the DP9 sites will be sent to the database at 8am on Thursday 28th July 2022.

05

### DEADLINE DAY - 28th JULY 2022

Purchasers are invited to submit their best offer for each section on or above the base price by completing a Sale and Purchase Agreement (contract) and emailing this to Jimmy Allen (the sales agent) at <a href="mailto:jimmy.allen@bayleys.co.nz">jimmy.allen@bayleys.co.nz</a>. Offers cannot be submitted prior to this day and the cut off time for offers is 5pm (NZ time). We highly recommend submitting more than one offer in case their first choice of section if not available.

All offers will then be reviewed and those successful in securing a section will be notified in due course.



06

### If the Purchaser is able to secure a section

If the Purchaser is able to secure a section The fully signed Sale and Purchase Agreement (contract) will be returned to them via email and the purchaser is required to pay the 10% deposit to the purchasers' solicitor who will then forward the funds to the vendors solicitor.

Registrants who were unable to secure a section

Registrants have the option to stay on the Hanley's Farm database and receive future release information, or unsubscribe from the database via the bottom of any Hanley's Farm Sales email.





## SALES PROCESS GUIDELINES

### NOTE

Please make sure you are checking your spam or junk inboxes as Hanley's Farm emails tend to filter through to these inboxes.

Please find link to the New Zealand Residential Property Sale and Purchase Agreement Guide for you to read **PRIOR TO** purchasing a section:

https://www.rea.govt.nz/assets/Uploads/ Resources/Guides//Sale-and-purchaseagreement-quide.pdf

### **PLANS**

A copy of the engineering/contour plans for each release can be found on the -

### Hanley's Farm website (click here)

Please take the time to familiarise yourself with these

### CONDITIONS

Please refer to the <u>Hanley's Farm website</u> and make yourselves fully aware of the **terms and conditions** when purchasing a section at Hanley's Farm.

The purchaser is reminded that only one section can be purchased. One section per person registered.

Sections will be sold to those who have registered as a purchaser and there is no guarantee that a prospective purchaser's choice(s) of section will be available.

Sections at Hanley's Farm will not be available for purchase prior to the notified Hanley's Farm Sale Day.

In the event that there are more purchasers than sections that are available in any stage, then the registrants shall have the options of:

- · Cancelling their registration and removing themselves from the Hanley's Farm database; or
- Leaving their registration on the Hanley's Farm database to receive information and updates on future Hanley's Farm section releases.

**DISCLAIMER:** Hanley's Farm reserves the right, in its sole discretion, to vary the sales process, to postpone or cancel the Hanley's Farm Release Day, to postpone or cancel the sale of sections and/or to modify or add any terms and conditions to any proposed sale and purchase agreement.

